

## DekkoSecure

### The Company

DekkoSecure is an Australian company who focus on delivering secure collaboration solutions predominately to government and enterprise clients. The Dekko platform is a web-based application that enables the seamless sharing of large files, project discussions and sensitive document approval in absolute privacy. End-to-end encryption is used to secure every interaction in the application, guaranteeing complete data control and ownership in the cloud.

### The Challenge

Despite having a unique, sophisticated and valuable security offering, DekkoSecure competes against large multinational security companies with substantial marketing budgets. To win business in enterprise and government accounts DekkoSecure needed demonstrable independent validation of the security of their offering. DekkoSecure engaged Enex TestLab to test their software and provide an independent report verifying their technical claims.

### The Solution

DekkoSecure wished to demonstrate their leadership in the delivery of their security offerings to the marketplace. This included making several claims on their website and published material. Enex TestLab documented these claims and assisted in identifying other relevant claims which could assist their efforts in the market. After this audit Enex TestLab produced and executed a detailed validation of all claims resulting in a published report. This provided not only validation of these claims but where appropriate provided insights into the DekkoSecure solution.

*DekkoSecure's CEO, Jacqui Nelson noted "Securing initial beach-head customers is critical. Having a credible independent evaluation with a robust testing methodology greatly assisted DekkoSecure in making inroads into government departments."*

### About Enex TestLab

Enex TestLab was founded in 1989 within RMIT University and has grown to be an independent commercial testing lab. Our specialisations include product testing, head-to-head review, certification and verification, type approval testing, evaluation, benchmarking and technology development consultancy.

Enex TestLab has in good standing ISO 9001 Quality Management.

Visit [testlab.com.au/claims\\_validation](https://testlab.com.au/claims_validation) to discover more about Enex TestLab's straight forward, affordable and effective independent Claims Validation.